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## INSIDE SALES REPRESENTATIVE

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Our mission throughout the past twenty-four years remains the same, offer the best prices in the industry for XRF consumables and other related sample preparation products and services without ever compromising quality.

### What we do?

Premier Lab Supply specializes in manufacturing and distributing XRF sample preparation consumables, equipment, and platinum ware items for industrial laboratory markets worldwide. We service the steel, mining, petrochemical, energy, testing labs, and cement industries. Due to our continued growth, we are hiring an Inside Sales Representative in our Port St. Lucie, FL office. We are seeking a highly motivated and results driven individual to join our sales team!

### Responsibilities:

- Manage, organize, maintain existing customer accounts
- Research current and potential customers to understand their business to effectively sell product.
- Product training to become proficient with all Premier Lab Supply products
- Attain new customers and develop new sales within an industry
- Create, build, nurture and maintain successful business relationships with new prospects.
- Exercise diligence in planning, following up, organizing, and networking to advise customers of products and services.
- Maintain accurate customer profile, records, activities and contacts according to S.O.P.'s
- Meet or exceed monthly activity goals & objectives.
- Collaborate with other sales representatives and management to achieve goals.

### Qualifications:

- Minimum 1-year sales or customer service experience.
- Excellent communication skills
- Excellent organizational skills; attention to detail and ability to multi-task in an activity driven work environment.
- Experience with Microsoft Office, QuickBooks and Contact Manager Software.
- Proven record of attendance and punctuality are essential.
- Ability to maintain positive attitude and enthusiasm while working in a team environment.



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## Benefits:

- Competitive pay plus additional Quarterly bonuses for meeting goals
- PTO (paid vacation, holidays, sick days)
- Health Insurance
- 401 K Plan with Company Matching
- Full time position; 8:30am-5:00pm Mon thru Fri.
- On the job paid training, we will teach you everything you need to know!

\$1500 SIGN ON BONUS – Paid After 90 Days of Active Employment

**Contact:**

Send your resume to: [jobs@premierlabsupply.com](mailto:jobs@premierlabsupply.com)

Check out our website: [www.premierlabsupply.com](http://www.premierlabsupply.com)